

Prepared for: Mr. Ronald Patterson, City of Salinas
200 Lincoln Ave
Salinas, CA 93901
Office: 831-758-4297

2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)

Price Level: 125



Client Proposal

Prepared by:
STEPHEN ROTHSTEIN
Office: 831-444-4485
Quote ID: 0729213
Date: 07/29/2021



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City of Salinas

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07/29/2021



Salinas Valley Ford Trucks | 1100 Auto Center Cir Salinas CA | 93907

2021 Transit-350 Passenger RWD Medium Roof Van 148" WB XL (X2C)

Price Level: 125 | Quote ID: 0729213

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As Configured Vehicle

Code	Description	MSRP
Base Vehicle		
X2C	Base Vehicle Price (X2C)	\$43,400.00
Packages		
301A	Order Code 301A <i>Includes:</i> - Engine: 3.5L PFDi V6 Flex-Fuel Includes port injection. - Transmission: 10-Spd Automatic w/OD & SelectShift Includes auxiliary transmission oil cooler. - 3.73 Axle Ratio - GVWR: 9,250 lbs - Tires: 235/65R16C 121/119 R AS BSW - Wheels: 16" Silver Steel w/Black Hubcap - Ebony Cloth Bucket Seats Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest. - Cloth Front Bucket Seats - Radio: AM/FM Stereo Includes 4.0" multi-function display, Bluetooth and dual USB ports. - 8 Speakers (4 Front/4 Rear)	N/C
Powertrain		
998	Engine: 3.5L PFDi V6 Flex-Fuel <i>Includes port injection.</i>	Included
44U	Transmission: 10-Spd Automatic w/OD & SelectShift <i>Includes auxiliary transmission oil cooler.</i>	Included
X73	3.73 Axle Ratio	Included
STDGV	GVWR: 9,250 lbs	Included
Wheels & Tires		
STDTR	Tires: 235/65R16C 121/119 R AS BSW	Included
STDWL	Wheels: 16" Silver Steel w/Black Hubcap	Included
Seats & Seat Trim		
21M	Ebony Cloth Bucket Seats <i>Includes 2-way manual driver seat with lumbar, 2-way manual passenger seat and driver and passenger armrest.</i>	Included
C	Cloth Front Bucket Seats	Included

Prices and content availability as shown are subject to change and should be treated as estimates only. Actual base vehicle, package and option pricing may vary from this estimate because of special local pricing, availability or pricing adjustments not reflected in the dealer's computer system. See salesperson for the most current information.

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As Configured Vehicle (cont'd)

Code	Description	MSRP
Other Options		
PAINT	Monotone Paint Application	STD
148WB	148" Wheelbase	STD
92E	Privacy Glass <i>Provides protection of vehicle occupant(s) and occupant personal belongings. The glass also provides occupant comfort by helping to reduce vehicle cool-down time.</i>	\$500.00
58U	Radio: AM/FM Stereo <i>Includes 4.0" multi-function display, Bluetooth and dual USB ports. Includes: - 8 Speakers (4 Front/4 Rear)</i>	Included
86F	2 Additional Keys (4 Total) <i>Includes key fobs.</i>	\$75.00
Emissions		
425	50-State Emissions System	STD
Interior Color		
CB_02	Ebony	N/C
Exterior Color		
YZ_01	Oxford White	N/C
SUBTOTAL		\$43,975.00
Destination Charge		\$1,695.00
TOTAL		\$45,670.00

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Pricing Summary - Single Vehicle

MSRP*Vehicle Pricing*

Base Vehicle Price	\$43,400.00
Options	\$575.00
Colors	\$0.00
Upfitting	\$0.00
Fleet Discount	\$0.00
Destination Charge	\$1,695.00
Subtotal	\$45,670.00

Pre-Tax Adjustments

Code	Description	MSRP
0927	Government and SVF Discount	-\$10,678.00
Total		\$34,992.00

Customer Signature_____
Acceptance Date