

Quoted for: City of Salinas

Customer Contact:

Phone: / Email:

Quoted by: Will Bledsoe

Phone: / Email: 919-225-0428 / will.bledsoe@altec.com

Altec Account Manager: Steven Ankney

REFERENCE ALTEC MODEL		Sourcewell Price
AT41M	Articulating Telescopic Aerial Device with Material Handling Insulated, 41'	\$163,854

(A.) SOURCEWELL OPTIONS ON CONTRACT (Unit)

1		
2		
3		
4		

(A1.) SOURCEWELL OPTIONS ON CONTRACT (General)

1	SPS	Scuff Pad with Step	\$333
2	CH	Cone Holder, Fold Over Post Style	\$345
3			
4			
5			
6			
7			
8			
SOURCEWELL OPTIONS TOTAL:			\$164,532

(B.) OPEN MARKET ITEMS (Customer Requested)

1	UNIT	2 Man Platform	\$3,366
2	UNIT & HYDRAULIC ACC		\$0
3	BODY		\$0
4	BODY & CHASSIS ACC	Counterweight	\$4,195
5	ELECTRICAL	Light bar, Remote Spot Light	\$1,728
6	FINISHING		\$0
7	CHASSIS	Custom chassis ILO Contract Option	-\$4,809
8	OTHER		\$0
OPEN MARKET OPTIONS TOTAL:			\$4,480

SUB-TOTAL FOR UNIT/BODY/CHASSIS: \$169,012.00

Estimated Sales Tax (9.25%): \$15,633.61

Delivery to Customer at \$2.20 / mile: \$6,050.00

CA Registration and Tire Tax Fees: \$135.50

(C.) ADDITIONAL ITEMS (items are not included in total above)

TOTAL FOR UNIT/BODY/CHASSIS: \$190,831.11

1		
2		
3		
4		

****Pricing valid for 45 days****

NOTES

PAINT COLOR: White to match chassis, unless otherwise specified

WARRANTY: Standard Altec Warranty for Aerials and Derricks - One (1) year parts warranty One (1) year labor warranty Ninety (90) days warranty for travel charges (Mobile Service) Limited Lifetime Structural Warranty. Chassis to include standard warranty, per the manufacturer.

TO ORDER: To order, please contact the Altec Account Manager listed above.

CHASSIS: Per Altec Commercial Standard

DELIVERY: No later than **18-21 months** ARO, FOB Customer Location

TERMS: Net 30 days

BEST VALUE: Altec boasts the following "Best Value" features: Altec ISO Grip Controls for Extra Protection, Only Lifetime Warranty on Structural Components in Industry, Largest Service Network in Industry (Domestic and Overseas), Altec SENTRY Web/CD Based Training, Dedicated/Direct Gov't Sales Manager, In-Service Training with Every Order.

TRADE-IN: Please ask your Altec Account Manager for more information

BUILD LOCATION: Creedmoor, NC