



Created Date: 01/06/2023

Expiration Date: 02/28/2023

Quote Number: Q-06206

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Address Information

Bill To:

222 Lincoln Ave
Salinas, California 93901

Ship To:

312 E. Alisal Street
Salinas, California 93901

Billing Company Name: CA - City of Salinas

Billing Contact Name:

Billing Email Address:

Billing Phone:

Billing Fax:

Terms and Conditions

Contract Start Date: 02/03/2023

Subscription Term: 24 Months

Billing Frequency: 50%/25%/25%



Professional Services and One-Time Purchases

Services and One Time Fees	Service Description	Sales Price	Quantity	Total Price
Professional Services - Standard Implementation Fee	One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.	\$350.00	20.00	\$7,000.00

Hardware and Software Products

Annual recurring amounts over subscription term

Products	Product Description	Product Sales Price	Product Quantity	Annual Product Price
Falcon	Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.	\$2,500.00	20	\$50,000.00

Subtotal Year 1: \$57,000.00

Annual Recurring Subtotal: \$50,000.00

Subscription Term: 24 Months

Estimated Tax: \$0.00

Contract Total: \$107,000.00

Special Terms: N/A

Prices shown above do not include any taxes that may apply. Any such taxes are the responsibility of Customer. This is not an invoice – this document is a non-binding proposal for providing informational purposes only. Pricing is subject to change. This proposal shall be valid until the documented expiration date.