

**EVALUATION OF BID
PROPOSALS**

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FOR: Product Purchase Contract for Dodge Durango Pursuit

Bid File No. 12300303

Bid Opening: 09/13/2022

BIDDERS

TOTAL NET BID AMOUNT

1. 72 HOUR LLC
490 AUTO CENTER DRIVE
WATSONVILLE, CA 95076

\$3,619,710.04

Each bidder has agreed to allow the City sixty-four (64) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, October 3, 2022 5:00 P.M.

The Budget Allocation for this expenditure is \$ 3,841,600. The contract price is 6 % below the Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

A shortage of vehicle availability has created an environment where our dealers are not comfortable bidding on vehicles and committing to pricing that could change on them while waiting for a Purchase Order. Partnering with the Purchasing team, the Fleet Management Division has done it's best to expedite the formal process as much as possible, but unfortunately there is still a timeline to the process, and this creates risk for our potential bidders.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The City of Fresno Police Department is requesting approval to purchase 80 Dodge Durango marked patrol vehicles as replacements and additions. The new units will mobilize law enforcement officers and transport all needed equipment safely and securely. The vehicles will be purchased through a competitive bidding procurement process and will be funded by the adopted FY2023 budget. The Municipal Fleet Division and Purchasing Division contacted the Central California New Car Dealer Association (CCNCDA) and dealerships located within the City of Fresno limits to gain interest, however no City of Fresno located or CCNCDA dealerships submitted a bid.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 3,619,710.04
to 72 HOUR LLC
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval



Title Director

Date 9/16/2022

☒ Approve Dept. Recommendation

☐ Approve GSD/Purchasing Recommendation

☐ Disapprove

☐ Disapprove

☐ See Attachment

GENERAL SERVICES DEPARTMENT

CITY MANAGER


Purchasing Manager

09/19/2022
Date


City Manager or Designee

9/19/22
Date


General Services Director

9/16/22
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>3,619,710.04</u>	<u> </u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>3,619,710.04</u>	<u> </u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u>3,619,710.04</u>	<u> </u>
Amount Budgeted (If none budgeted, identify source)	<u>3,841,600</u>	<u> </u>