

**EVALUATION OF BID
PROPOSALS**

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FOR: PRODUCT PURCHASE CONTRACT FOR 2023 OR NEWER FORD F150

Bid File No. 12400368
Bid Opening: 8/8/2023

BIDDERS

TOTAL NET BID AMOUNT

1. Swanson Fahrney Ford
3105 Highland Ave.
Selma, Ca 93662

\$2,509,587.55

Each bidder has agreed to allow the City ninety (90) days from date bids are opened to accept or reject their bid proposal. Purchasing requests that you complete the following sections and return this bid evaluation to the Purchasing Division at the latest by Monday, September 4, 2023 5:00 P.M.

The Budget Allocation for this expenditure is \$ 2,044,982. The contract price is 22.72 % above Budget Allocation. If the overage is greater than 10% or only one bid was received, give explanation:

Due to continuing supply chain constraints caused by COVID 19, the automotive industry is struggling to supply vehicles at a steady rate. This has caused prices to increase across all manufactures in a short amount of time. The original budgetary costing for these vehicles was projected in February of 2021, prior to the sharp escalation in vehicle prices. Availability has also created an environment where our dealers are not comfortable bidding on vehicles and committing to pricing that could change on them while wait for a Purchase Order. Partnering with the Purchasing team, the Municipal Fleet Division has done it's best to expedite the formal process as much as possible, but unfortunately there is still a timeline to the process, and this creates risk for our potential bidders.

BACKGROUND OF PROJECT (To be completed by Evaluating Department/Division. Explain need for project/equipment):

The Department of Public Utilities (DPU), Department of Public Works (DPW), Airports Department (FYI), Fire Department (FFD), Police Department (FPD), (PARCS) PARCS Department, (GSD) General Services Department, and Animal Center are requesting approval to purchase 56 Ford F-150 trucks to replace and grow their respective fleets. These units will be utilized as pickups for transport of staff and equipment to jobsites. Of the 56 total vehicles, DPU is requesting 17 vehicles, DPW is requesting 15 vehicles, FYI is requesting one vehicle, FFD is requesting 3 vehicles, FPD is requesting one vehicle, PARCS is requesting 16, GSD is requesting 2, and Animal Center is requesting one vehicle. Of the requested units, 40 will serve as replacements and 16 will be additions used to meet the needs of growing staff and projects. The 56 Ford F-150 trucks will be funded by the adopted FY2024 budget.

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DEPARTMENT CONCLUSIONS AND RECOMMENDATION:

☒ Award a contract in the amount of \$ 2,509,587.55
to Swanson Fahrney Ford
as the lowest responsive and responsible bidder.

Remarks:

☐ Reject all bids. Reason:

Department Head Approval


Brian Barr (Aug 30, 2023 16:53 PDT)

Title General Services Director

Date Aug 30, 2023

☒ Approve Dept. Recommendation

☐ Disapprove

☐ See Attachment

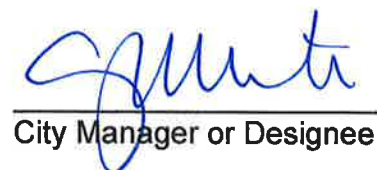
☒ Approve GSD/Purchasing Recommendation

☐ Disapprove

GENERAL SERVICES DEPARTMENT

CITY MANAGER


Purchasing Manager 08/30/2023
Date


City Manager or Designee 9/1/23
Date


Brian Barr (Aug 30, 2023 16:53 PDT)
General Services Director Aug 30, 2023
Date

FISCAL IMPACT STATEMENT

PROGRAM:

<u>RECOMMENDATION</u>	<u>TOTAL OR CURRENT</u>	<u>ANNUALIZED COST</u>
Direct Cost	<u>2,509,587.55</u>	<u> </u>
Indirect Cost	<u> </u>	<u> </u>
TOTAL COST	<u>2,509,587.55</u>	<u> </u>
Additional Revenue or Savings Generated	<u> </u>	<u> </u>
Net City Cost	<u>2,509,587.55</u>	<u> </u>
Amount Budgeted (If none budgeted, identify source)	<u>2,044,982</u>	<u> </u>